

# Summer Kickoff



## MYGA Rate Special

**Applications must be settled by June 30, 2021.**

**Rates will change on July 1, 2021.**

Take advantage of this sizzling sales opportunity to offer your clients enhanced Milestone MYGA rates for 3, 4, 5, 6 or 7 years.<sup>1</sup>

### National Rates

Premium Levels	3-Year*	4-Year*	5-Year*	6-Year*	7-Year*
\$100,000+	2.30%	2.10%	3.00%	2.50%	2.60%
\$50,000+	1.75%	1.60%	2.60%	2.35%	2.40%
\$15,000+	1.35%	1.10%	2.15%	1.90%	1.95%

### California Rates

Premium Levels	3-Year*	4-Year*	5-Year*	6-Year*	7-Year*
\$100,000+	2.25%	2.05%	2.95%	2.45%	2.55%
\$50,000+	1.70%	1.55%	2.55%	2.30%	2.35%
\$15,000+	1.30%	1.05%	2.10%	1.85%	1.90%

### Florida Rates

Premium Levels	3-Year*	4-Year*	5-Year*	6-Year*	7-Year*
\$100,000+	2.25%	2.05%	3.00%	N/A	2.60%
\$50,000+	1.75%	1.55%	2.60%	N/A	2.40%
\$15,000+	1.35%	1.05%	2.15%	N/A	1.95%

<sup>1</sup>6-Year guaranteed rates not available in FL, DC, DE, ND & SD.

\*Years referenced are contract-year terms. Interest rates current as of May 26, 2021 and available through June 30, 2021. Applications must be settled by June 30, 2021.

#### 4 tips for a quick MYGA settlement

1. **eApplications** can reduce cycle time 2+ days and ensure that business is submitted in good order.
2. **Cash with applications** takes priority in processing.
3. **Get appointed.** Sagicor does not require a piece of business to process appointments.
4. **Complete product and suitability training** on [SagicorProducer.com](https://SagicorProducer.com).

#### Questions?

For more information about planning with Sagicor's Milestone MYGA, please call the Producer Resource Center at **888-724-4267, ext. 4680**, or email [PRC@SagicorLifeUSA.com](mailto:PRC@SagicorLifeUSA.com).

Visit us online at [SagicorProducer.com](https://SagicorProducer.com).

Products issued by Sagicor Life Insurance Company. Home Office: Scottsdale, AZ. Products not available in all states, and state variations may apply. Products may have limitations and restrictions including surrender charges. Current rates are subject to change at any time and at the discretion of the company. Contract Forms: ICC173008, 3008, 3008CA, 3008FL, 3008ND.

Sagicor is rated "A-" (Excellent) by A.M. Best Company (4<sup>th</sup> best out of 16 possible ratings), affirmed as of September 11, 2020. Rating based on the claims-paying ability of issuing insurer.

**Insurance Professional Only. No Public Distribution.**

MM-FLY0465 | June 21, 2021

Page 2 of 2